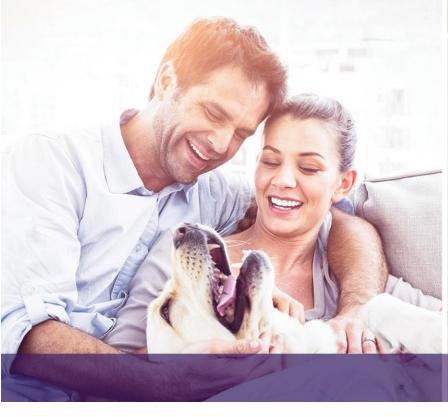
Homebuying Step by Step

WORKBOOK AND CHECKLISTS











Introduction

This is the workbook for <u>Homebuying Step by Step: Your Guide to Buying a Home in Canada.</u> You can use it to keep all your notes and calculations in one place through each step of the buying process.

STEP-BY-STEP CHECKLIST

Step 1: Is homeownership right for you?
Renting versus buying: Pros and cons
Step 2: Are you financially ready to own a home?
☐ Household budget
Affordability rules
Upfront purchase costs
Step 3: Financing your home
Personal and financial information checklist
Step 4: Finding the right home
☐ Your housing needs
☐ Home features checklist
☐ Your homebuying team
Step 5: From making an offer to closing a deal
Change of address checklist
After you buy: Maintaining your home and protecting your investment
☐ Home maintenance calendar

Step 1: Is homeownership right for you?

Renting versus buying: Pros and cons

Make a list of all the pros and cons of renting and buying. An example is provided for each option to help you get started.

Renting

Pros	Cons
Less maintenance and repairs	Monthly payments may increase year after year

Buying

Pros	Cons
Freedom to renovate or modify your home as you wish	The risk of financial loss if your home loses value

Step 2: Are you financially ready to own a home?

Complete the calculations on the following pages to see if you can afford a mortgage.

1. Household budget

First, record your net and gross monthly income in the **Monthly income** section.

Next, record your current monthly expenses and income in the "Present" column of the **Monthly expenses** section.



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2. How much can you afford?

Complete the "Monthly maximum" column of the **Affordability rules** section.



3. Purchase price and upfront costs

Complete the **Upfront purchase costs** worksheet to see if you have saved enough to buy a home.



4. Your future budget

Revisit the **Household budget** worksheet and complete the "Future" column to calculate your expenses as a homeowner. Finally, complete the "Future" column of the **Affordability rules** section to see if you you'll be able to afford your mortgage with your other expenses.



Household budget

MONTHLY INCOME

Income	NET (after taxes and deductions	GROSS s) (before taxes and deductions)
Your average monthly salary	\$	\$
Your co-borrower's average monthly salary (if applicable)	\$	\$
Other household non-employment income (for example, from investments, etc.)	\$	\$
Total household monthly income	\$	A \$

MONTHLY EXPENSES

Include every possible expense you can think of.

Housing	PRESENT Average monthly cost	FUTURE Average monthly cost
Rent or mortgage (principal and interest)	\$	\$
Condo fees	\$	\$
Property taxes	\$	\$
Heating	\$	\$
Other:	\$	\$
Total housing	\$	\$ C
Loans and debts	PRESENT Average monthly cost	FUTURE Average monthly cost
Loans	\$	\$
Vehicle loan or lease payments	\$	\$
Unsecured lines of credit	\$	\$
Secured lines of credit	\$	\$
Credit card payments	\$	\$
Other:	\$	\$
Total loans and debts	\$	\$ D
Household	PRESENT Average monthly cost	FUTURE Average monthly cost
Groceries	\$	\$
Child and elderly care	\$	\$
Child support and alimony	\$	\$
Tuition and school activities	\$	\$
Children's activities	\$	\$
Clothing	\$	\$
Beer, wine, spirits or cigarettes	\$	\$
Pet care	\$	\$
Gifts	\$	\$
Maintenance and repairs	\$	\$
Other:	\$	\$
Total household	\$	\$

Telecommunications	PRESENT Average monthly cost	FUTURE Average monthly cost
Cable or satellite TV	\$	\$
Internet	\$	\$
Home phone	\$	\$
Mobile phones and devices	\$	\$
Other:	\$	\$
Total telecommunications	\$	\$
Transportation	PRESENT Average monthly cost	FUTURE Average monthly cost
Gas	\$	\$
Vehicle maintenance	\$	\$
Parking	\$	\$
Public transit	\$	\$
Other:	\$	\$
Total transportation	\$	\$
Insurance	PRESENT Average monthly cost	FUTURE Average monthly cost
Property	\$	\$
Vehicle	\$	\$
Life and disability	\$	\$
Other:	\$	\$
Total insurance	\$	\$
Savings and donations	PRESENT Average monthly cost	FUTURE Average monthly cost
Savings and investments	\$	\$
Charitable donations	\$	\$
Other:	\$	\$
Total savings and donations	\$	\$
Entertainment	PRESENT Average monthly cost	FUTURE Average monthly cost
Dining out	\$	\$
Movies, music, concerts and sports	\$	\$
News, magazines and books	\$	\$
Hobbies, community classes and memberships	\$	\$
Other:	\$	\$
Total entertainment	\$	\$
Medical and health	PRESENT Average monthly cost	FUTURE Average monthly cost
Prescriptions	\$	\$
Dental	\$	\$
Eyewear	\$	\$
Other:	\$	\$
Total medical and health	\$	\$
Total monthly expenses	\$	\$ E

MONTHLY SURPLUS

Subtract your expenses from your income.

	PRESENT	FUTURE (as a homeowner)
Total net monthly income (box A)	\$	\$
(minus) Total monthly expenses (box E)	-\$	-\$
Monthly surplus after expenses	\$0.00	\$0.00

Affordability rules

These two simple rules will tell you how much you can afford to pay for a home.

Affordability rule #1: Your monthly housing costs should be equal to or less than 32% of your average gross monthly income. This percentage is your gross debt service ratio (GDS).

Affordability rule #2: Your monthly debt load should be equal or less than 40% of your average gross monthly income. This percentage is your total debt to service ratio (TDS).

	MONTHLY MAXIMUM	FUTURE
	(Enter amount from box B)	(Enter amount from box B)
Total gross monthly income (before taxes and deductions)	\$	\$
GDS: Gross income x 0.32 = your maximum monthly housing costs including mortgage Principal and Interest, property Taxes		(Enter amount from box C)
and H eating costs (PITH) and 50% of your condo fees (if applicable).	\$	\$
TDS: Gross income x 0.40 = your maximum monthly debt load		(Add the amounts from boxes C and D and enter the total here)
(all PITH costs plus your total monthly loan and debt payments).	\$	\$

If your future amounts are higher than your monthly maximums, you may have trouble qualifying for a mortgage. You can also calculate different budget, purchase price and down payment scenarios to explore your options.

Upfront purchase costs

Use this worksheet to estimate how much you'll need to save to buy your new home. The **total purchase cost** gives you an idea of the overall cost of buying a home. The **total upfront costs** show how much money you'll need to save before you can make your purchase.

Home purchase costs	
Purchase price	\$
GST/HST/QST (if applicable)	\$
Total purchase cost	\$
Main upfront costs	
Down payment	\$
Appraisal fee (if applicable)	\$
Estoppel certificate fee (for condo/strata properties)	\$
Home inspection fee	\$
Land registration fee	\$
Legal fees and disbursements	\$
Mortgage broker's fee (if applicable)	\$
Mortgage loan Insurance premiums (can be included in your mortgage)	\$
Prepaid property taxes and utilities	\$
Property insurance	\$
Survey or certificate of location fee (if applicable)	\$
Title insurance	\$
Water or septic tests (if applicable)	\$
Other upfront costs	
Appliances	\$
Cleaning costs	\$
Initial condo fees	\$
Decorating materials	\$
Dehumidifier	\$
Gardening tools	\$
Hand tools	\$
Moving expenses	\$
Renovations or repairs	\$
Service and utility hookup fees	\$
Snow clearing equipment	\$
Window treatments or coverings	\$
Other:	\$
Total upfront costs	\$

Step 3: Financing your home Personal and financial information checklist

Bring as much information as possible when you meet with your lender or mortgage broker. They will use the following documentation to decide if you qualify for a mortgage.

government-issued photo IDs with your current address
proof of address and your address history
contact information for your employer and your employment history
proof of income
proof of down payment (including the amount and source)
proof of savings and investments
details of current debts and other financial obligations

Step 4: Finding the right home

Your housing needs

Write down everything that's important to you and your family before you start looking for a home.

Categories	Your family's needs and priorities
Location	
(For example, downtown or the suburbs, the look and feel of the neighbourhood and the proximity to work, school, shopping, services, public transit, etc.)	
Size	
(The square footage, lot size, number of bedrooms and bathrooms and whether it includes extra storage, a home office, a garage, etc.)	
Special features	
(For example, a pool, air conditioning, adaptability or accessibility features, energy efficiency upgrades, etc.)	
Lifestyle	
(Consider the number of kids at home, whether you're working or retired, what kind of services or recreation you want nearby, etc.)	
Type of home	
(For example, detached, semi-detached, duplex, row house, apartment, condo, etc.)	

Home features checklist

Use this checklist whenever you view a potential home so you can compare your options side by side. You can make or print several copies of this page if needed.

	House 1	House 2	House 3
House price	\$	\$	\$
Address			
Occupancy date			
Square footage			
		Operating costs (annual)
Property taxes	\$	\$	\$
Utilities	\$	\$	\$
Insurance	\$	\$	\$
Condo fees	\$	\$	\$
Other:	\$	\$	\$
TOTAL	\$	\$	\$
		Features checklist	
Now or reads	New	New	New
New or resale	Resale	Resale	Resale
	Detached	Detached	Detached
	Semi-detached	Semi-detached	Semi-detached
Home type	Townhouse	Townhouse	Townhouse
Tionie type	Duplex/triplex	☐ Duplex/triplex	Duplex/triplex
	☐ High-rise	☐ High-rise	High-rise
	Low-rise	Low-rise	Low-rise
	Freehold	Freehold	Freehold
Ownership type	Leasehold	Leasehold	Leasehold
Ownership type	Condominium	Condominium	Condominium
	Со-ор	□ Со-ор	Со-ор
Age of home			
	Small	Small	Small
Lot size	Medium	Medium	Medium
	Large	Large	Large

Aluminum siding Wood Winyl siding Combination brick and siding Stucco Stuc
Exterior finish Vinyl siding Combination brick and siding Stucco Stucco Stucco Stucco Stucco Stucco Stucco Stucco Stucco Fair Fair Fair Fair Fair Fair Fair Fai
Combination brick and siding Stucco Scool Sexcellent Stexellent Stexellent Stexellent Stexellent Stucco Stocco Sto
Combination brick and siding Stucco Exterior condition Roof
Stucco
Fair Fair Fair Fair Fair Fair Good Good Excellent Excellen
Exterior condition Good Excellent Good Excellent Good Excellent Good Excellent Roof Asphalt shingles Asphalt shingles Asphalt shingles Metal Metal Metal Rubber roofing Rubber roofing Rubber roofing Other Other Other Fair Fair Fair Faod Good Good Excellent Excellent Excellent Wood Wood Wood Vinyl Vinyl Vinyl Aluminum Aluminum Aluminum Other Other Other Window condition Good Good Excellent Excellent Excellent Concrete Concrete Concrete
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Roof condition Good Good Good Excellent Excellent Excellent Wood Wood Wood Vinyl Vinyl Vinyl Aluminum Aluminum Aluminum Other Other Other Fair Fair Fair Window condition Good Good Excellent Excellent Excellent Concrete Concrete Concrete
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Fair Fair Fair Window condition Good Good Excellent Excellent Excellent Concrete Concrete Concrete
Window condition Good Good Good Excellent Excellent Excellent Concrete Concrete Concrete
Excellent Excellent Excellent Concrete Concrete
Concrete Concrete
Foundation Concrete block Concrete block Concrete block
☐ Preserved wood ☐ Preserved wood ☐ Preserved wood
Fair Fair Fair
Foundation Good Good Good
Excellent Excellent Excellent
One One One
Two Two Two
Number of bedrooms Three Three Three
Four Four Four
Five+ Five+ Five+
Number of One One One
bathrooms Two
Three+ Three+
Gas Gas Gas
Heating Oil Oil Oil
Electric Electric Electric
Wood Wood Wood

Age of heating system			
Energy rating			
Air conditioning	☐ Yes (central air) ☐ Yes (window) ☐ No	☐ Yes (central air) ☐ Yes (window) ☐ No	☐ Yes (central air) ☐ Yes (window) ☐ No
Age of air conditioning system			
Bathroom in the master bedroom ("ensuite")	Yes	Yes	Yes
	No	No	No
Bathroom on the ground floor	☐ Yes	☐ Yes	☐ Yes
	☐ No	☐ No	☐ No
Eat-in kitchen	Yes	Yes	Yes
	No	No	No
Separate dining room	☐ Yes	☐ Yes	☐ Yes
	☐ No	☐ No	☐ No
Family room	Yes	Yes	Yes
	No	No	No
Basement	☐ Unfinished☐ Finished	☐ Unfinished☐ Finished	☐ Unfinished☐ Finished
Fireplace or woodstove	Yes	Yes	Yes
	No	No	No
Is there a spare room for an office or a hobby?	☐ Yes	☐ Yes	☐ Yes
	☐ No	☐ No	☐ No
Is the basement large enough for storage or a workshop?	Yes	Yes	Yes
	No	No	No
Deck or patio	☐ Yes	☐ Yes	☐ Yes
	☐ No	☐ No	☐ No
Private driveway	Yes	Yes	Yes
	No	No	No
Garage or carport	☐ Garage ☐ Carport ☐ Neither	☐ Garage ☐ Carport ☐ Neither	Garage Carport Neither
Garage or carport attached to the house	☐ Yes	☐ Yes	☐ Yes
	☐ No	☐ No	☐ No
Security system	Yes	Yes	Yes
	No	No	No

Accessible for seniors or people with a disability	☐ Yes ☐ No	☐ Yes ☐ No	☐ Yes ☐ No
Neighbourhood	Fair Good Excellent	Fair Good Excellent	Fair Good Excellent
Quiet street	☐ Yes ☐ No	☐ Yes ☐ No	☐ Yes ☐ No
	Your work:	Your work:	Your work:
	Your spouse's work:	Your spouse's work:	Your spouse's work:
	Schools: Public	Schools: Public	Schools: Public
Proximity to	transportation: Shopping:	transportation: Shopping:	transportation: Shopping:
key places and services	Parks	Parks	Parks
(or recreation: Restaurants:	or recreation: Restaurants:	or recreation: Restaurants:
(Approximate distance or	Place	Place	Place
travel time.)	of worship: Police and fire	of worship: Police and fire	of worship: Police and fire
	station: Doctor and dentist:	station: Doctor and dentist:	station: Doctor and dentist:
	Hospital:	Hospital:	Hospital:
	Washer and Dryer	Washer and Dryer	Washer and Dryer
	☐ Fridge and Stove ☐ Curtains	☐ Fridge and Stove ☐ Curtains	☐ Fridge and Stove ☐ Curtains
Items included	Other:	Other:	Other:
in the sale ("chattels")	Other.	Other.	Other.
,			
	Immediate:	Immediate:	Immediate:
Needed repairs or renovations			
in the short and	Cost estimate:	Cost estimate:	Cost estimate:
long term	In 1–5 years:	In 1–5 years:	In 1–5 years:
(Talk to your lender			
or mortgage broker about financing these repairs and renovations before you close the deal.)	Overt and for all	Occident for all	Ocal callagate
	Cost estimate:	Cost estimate:	Cost estimate:
	In 5–10 years:	In 5–10 years:	In 5–10 years:
,			
	Cost estimate:	Cost estimate:	Cost estimate:

Your homebuying team

Use the following questions to help you decide which homebuying professionals to work with. You can make or print several copies of this page if needed.

Name:	Occupation:			
Contact information:				
Referral from:				
Which company do you work for?	How long have you been in business?			
Is this your full-time career?	Do you have a professional licence or accreditation?			
Do you work with other people or an assistant?	How much do you charge?			
What areas of the city/town are you most familiar with?				
Do you have experience with buyers who are looking for similar homes?				
Do you understand what I'm looking for in a home?				
Is there anything I haven't asked about you or your company that you think I should know?				
Can I have references from three other buyers who you've worked with recently?				
Additional notes:				

Step 5: Making an offer and closing the deal

Change of address checklist

The following checklist will ensure you tell the right people and services about your new address.

Personal contacts	Healthcare professionals
You can make sure you've reached all your contacts by going through the contact list in your phone or your address book.	It's important to keep your healthcare records up to date. You can update your address by phone or at your next appointment.
 ☐ Relatives ☐ Friends ☐ Employer(s) ☐ Schools, colleges, universities and daycares ☐ Landlord (if necessary) ☐ Clubs, associations and charities Creditors and services Try to give service providers plenty of notice so that you keep receiving the same level of service at your new address. ☐ Phane cable and internet companies	□ Doctor(s) □ Dentist □ Veterinarian □ Other healthcare specialists Government services It is important to notify several government departments and update official documents if your address changes. □ Driver's license □ Health card
Phone, cable and internet companies Electricity/hydro	☐ Vehicle registration☐ Canada Post / epost
☐ Natural gas	Canada Revenue Agency
Heating fuel company (ask if you will get a deposit refund)Financial institution(s)Credit card companies	☐ Canada Pension Plan / Quebec Pension Plan☐ Old Age Security☐ Employment insurance
☐ Insurance companies and broker(s)☐ Lawyer or notary☐ Subscriptions such as newspapers, magazines	
and loyalty programs	

After you buy:

Maintaining your home and protecting your investment

Home maintenance calendar

Use this checklist as a guide for simple maintenance tasks and repairs you can do throughout the year.

January and February	September and October
Clean or replace your furnace filter	Check and clean your fireplace and chimney if needed
Check your heat recovery ventilator (HRV) and wash	Clean your oven range hood filter
or replace the filter	Clear leaves from the eavestroughs
Make sure that all air intakes, exhausts and meters are clear of snow	Check your roof for signs of wear or damage
Clean your humidifier	Close the outside hose connection
Clean your oven range hood filter	Close your windows and skylights
Check the drainage trap in your basement floor	Clean and reactivate your HRV if it was turned off for the summer
and fill it with water if needed	Prepare your outdoor plants and trees for winter
March and April	November and December
Clean or replace your furnace filter	Check your furnace and clean or replace the filter
Check your HRV and wash or replace filter	Check your HRV and wash or replace the filter
Clean your humidifier and turn it off	Clean your humidifier and turn it on (if needed)
Check the sump pump	Check your exhaust fans
Check the gutters and downspouts and clean them if needed	Make sure your gas valve is clear of ice and snow
Inspect your air conditioner and service it if needed	Test your space heating system
Inspect your basement or crawl space for signs of	Close the vents to crawl spaces
water damage	Once a year
Open the vents to outdoor crawlspaces	Dust or vacuum your electric baseboards
Make sure the ground in your yard slopes away from the foundation wall	Vacuum the ducts behind your warm-air and
from the foundation wall	return-air grilles
May and June	Test the plumbing shut-off valves to make sure
Open the hose connection outside	they're working
Clean the windows, screens and hardware	Test the pressure relief valve on the hot water tank and drain water from the tank
and install screens	Check all your smoke alarms, fire escape routes,
Check that all air intakes and exhausts are clear of debris	fire extinguishers and window and door locks
Clean your oven range hood filter	Check and oil the door hinges if needed
Turn off your HRV if you keep your windows open in	Lubricate the garage door motor, chain, etc.
the summer (leave it running if you usually keep your	Check your attic for signs of moisture in the summer
windows closed)	or fall
Start spring landscaping in your yard	Every two to five years
July and August	Check and repair any cracks in your driveway
Use a dehumidifier if your basement is damp	Check and repair the chimney cap and the caulking
Clean the filter in the air handling unit if you have	between the cap and the chimney Refinish all wood surfaces including the window
central air conditioning	frames and doors
Check all exterior finishes and wood for deterioration	Check the septic system and clean it if needed (usually
Check the caulking and weatherstripping around windows and the door to your garage	about once every three years)
Check the drainage trap in your basement floor	
and fill it with water if needed	
Have your furnace or heating system serviced	